

NSF Group and Individual Travel
PRIDE Payout Scales

190%	52.50%
191%	53.00%
192%	53.50%
193%	54.00%
194%	54.50%
195%	55.00%
196%	55.50%
197%	56.00%
198%	56.50%
199%	57.00%
200%	57.50%
201%	58.00%
202%	58.50%
203%	59.00%
204%	59.50%
205%	60.00%
206%	60.50%
207%	61.00%
208%	61.50%
209%	62.00%
210%	62.50%
211%	63.00%
212%	63.50%
213%	64.00%
214%	64.50%
215%	65.00%
216%	65.50%
217%	66.00%
218%	66.50%
219%	67.00%
220%	67.50%
221%	68.00%
222%	68.50%
223%	69.00%
224%	69.50%
225%	70.00%
226%	70.50%
227%	71.00%
228%	71.50%
229%	72.00%
230%	72.50%
231%	73.00%
232%	73.50%
233%	74.00%
234%	74.50%
235%	75.00%
236%	75.50%
237%	76.00%
238%	76.50%
239%	77.00%
240%	77.50%
241%	78.00%

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34114

NSF Group
PRIDE Payout Scales

Part I - NSF Group

% Achievement to Total Quota	% of Base Salary
Below 90%	0.00%
90%	1.50%
91%	2.10%
92%	2.70%
93%	3.30%
94%	3.90%
95%	4.50%
96%	5.10%
97%	5.70%
98%	6.30%
99%	6.90%
100%	7.50%
101%	8.00%
102%	8.50%
103%	9.00%
104%	9.50%
105%	10.00%
106%	10.50%
107%	11.00%
108%	11.50%
109%	12.00%
110%	12.50%
111%	13.00%
112%	13.50%
113%	14.00%
114%	14.50%
115%	15.00%
116%	15.50%
117%	16.00%
118%	16.50%
119%	17.00%
120%	17.50%
121%	18.00%
122%	18.50%
123%	19.00%
124%	19.50%
125%	20.00%
126%	20.50%
127%	21.00%
128%	21.50%
129%	22.00%
130%	22.50%
131%	23.00%

Part II

% of Individual Quota Achieved	% of Base salary
Less than 100%	0.00%
100%	7.00%
105%	10.00%

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34115

NSF Group
PRIDE Payout Scales

Part I - NSF Group

% Achievement to Total Quota	% of Base Salary
132%	23.50%
133%	24.00%
134%	24.50%
135%	25.00%
136%	25.50%
137%	26.00%
138%	26.50%
139%	27.00%
140%	27.50%
141%	28.00%
142%	28.50%
143%	29.00%
144%	29.50%
145%	30.00%
146%	30.50%
147%	31.00%
148%	31.50%
149%	32.00%
150%	32.50%
151%	33.00%
152%	33.50%
153%	34.00%
154%	34.50%
155%	35.00%
156%	35.50%
157%	36.00%
158%	36.50%
159%	37.00%
160%	37.50%
161%	38.00%
162%	38.50%
163%	39.00%
164%	39.50%
165%	40.00%
166%	40.50%
167%	41.00%
168%	41.50%
169%	42.00%
170%	42.50%
171%	43.00%
172%	43.50%
173%	44.00%
174%	44.50%
175%	45.00%

Part II

% of Individual Quota Achieved	% of Base salary
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34116

NSF Group
PRIDE Payout Scales

Part I - NSF Group	
% Achievement to Total Quota	% of Base Salary
176%	45.50%
177%	46.00%
178%	46.50%
179%	47.00%
180%	47.50%
181%	48.00%
182%	48.50%
183%	49.00%
184%	49.50%
185%	50.00%
186%	50.50%
187%	51.00%
188%	51.50%
189%	52.00%
190%	52.50%
191%	53.00%
192%	53.50%
193%	54.00%
194%	54.50%
195%	55.00%
196%	55.50%
197%	56.00%
198%	56.50%
199%	57.00%
200%	57.50%
201%	58.00%
202%	58.50%
203%	59.00%
204%	59.50%
205%	60.00%
206%	60.50%
207%	61.00%
208%	61.50%
209%	62.00%
210%	62.50%
211%	63.00%
212%	63.50%
213%	64.00%
214%	64.50%
215%	65.00%
216%	65.50%
217%	66.00%
218%	66.50%
219%	67.00%

Part II	
% of Individual Quota Achieved	% of Base salary

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34117

NSF Group
PRIDE Payout Scales

Part I - NSF Group

% Achievement to Total Quota	% of Base Salary
Below 90%	0.00%
90%	1.50%
91%	2.10%
92%	2.70%
93%	3.30%
94%	3.90%
95%	4.50%
96%	5.10%
97%	5.70%
98%	6.30%
99%	6.90%
100%	7.50%
101%	8.00%
102%	8.50%
103%	9.00%
104%	9.50%
105%	10.00%
106%	10.50%
107%	11.00%
108%	11.50%
109%	12.00%
110%	12.50%
111%	13.00%
112%	13.50%
113%	14.00%
114%	14.50%
115%	15.00%
116%	15.50%
117%	16.00%
118%	16.50%
119%	17.00%
120%	17.50%
121%	18.00%
122%	18.50%
123%	19.00%
124%	19.50%
125%	20.00%
126%	20.50%
127%	21.00%
128%	21.50%
129%	22.00%
130%	22.50%
131%	23.00%

Part II

% of Individual Quota Achieved	% of Base salary
Less than 100%	0.00%
100%	7.00%
105%	10.00%

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34118

NSF Group
PRIDE Payout Scales

Part I - NSF Group	
% Achievement to Total Quota	% of Base Salary
132%	23.50%
133%	24.00%
134%	24.50%
135%	25.00%
136%	25.50%
137%	26.00%
138%	26.50%
139%	27.00%
140%	27.50%
141%	28.00%
142%	28.50%
143%	29.00%
144%	29.50%
145%	30.00%
146%	30.50%
147%	31.00%
148%	31.50%
149%	32.00%
150%	32.50%
151%	33.00%
152%	33.50%
153%	34.00%
154%	34.50%
155%	35.00%
156%	35.50%
157%	36.00%
158%	36.50%
159%	37.00%
160%	37.50%
161%	38.00%
162%	38.50%
163%	39.00%
164%	39.50%
165%	40.00%

Part II	
% of Individual Quota Achieved	% of Base salary

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34119

**NSF Group and Individual Travel
PRIDE Payout Scales**

Part I

% Achievement to Total Quota	% of Base Salary
Below 90%	0.00%
90%	1.50%
91%	2.10%
92%	2.70%
93%	3.30%
94%	3.90%
95%	4.50%
96%	5.10%
97%	5.70%
98%	6.30%
99%	6.90%
100%	7.50%
101%	8.00%
102%	8.50%
103%	9.00%
104%	9.50%
105%	10.00%
106%	10.50%
107%	11.00%
108%	11.50%
109%	12.00%
110%	12.50%
111%	13.00%
112%	13.50%
113%	14.00%
114%	14.50%
115%	15.00%
116%	15.50%
117%	16.00%
118%	16.50%
119%	17.00%
120%	17.50%
121%	18.00%
122%	18.50%
123%	19.00%
124%	19.50%
125%	20.00%
126%	20.50%

Part II

% of Individual Quota Achieved	% of Base salary
Less than 100%	0.00%
100%	7.00%
105%	10.00%

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34120

NSF Group and Individual Travel
PRIDE Payout Scales

127%	21.00%
128%	21.50%
129%	22.00%
130%	22.50%
131%	23.00%
132%	23.50%
133%	24.00%
134%	24.50%
135%	25.00%
136%	25.50%
137%	26.00%
138%	26.50%
139%	27.00%
140%	27.50%
141%	28.00%
142%	28.50%
143%	29.00%
144%	29.50%
145%	30.00%
146%	30.50%
147%	31.00%
148%	31.50%
149%	32.00%
150%	32.50%
151%	33.00%
152%	33.50%
153%	34.00%
154%	34.50%
155%	35.00%
156%	35.50%
157%	36.00%
158%	36.50%
159%	37.00%
160%	37.50%
161%	38.00%
162%	38.50%
163%	39.00%
164%	39.50%
165%	40.00%
166%	40.50%
167%	41.00%

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